# GAMBLING MODE, GAMBLING MOTIVES, AND TRAIT PERSONALITY

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## INTRODUCTION

- In most research that compares online and offline gamblers, offline gamblers are those who gamble exclusively offline (e.g., in casinos or bars); however, those labelled as online gamblers do not necessarily restrict their gambling to the Internet.
- These binary comparisons of online and offline gamblers have typically shown that online gamblers are at an increased risk of experiencing gambling problems.
- However, most people who gamble online also gamble offline to some degree <sup>1</sup>. Consequently, these binary comparisons of online and offline gamblers limits understanding of the level of risk specifically associated with online gambling.
- A small body of recent research has addressed this limitation by separating 'online gamblers' into exclusively online gamblers (ONGs) and mixed-mode gamblers (MMGs) and comparing them to exclusively offline gamblers (OFGs).
- Comparisons of ONGs, OFGs, and MMGs have consistently shown that MMGs are at the greatest risk of problem gambling <sup>2</sup> and that MMGs who have experienced gambling problems are more likely to report that their most harmful form of gambling is an offline one <sup>3</sup>. These findings suggest that the level of risk associated with gambling online may be overstated.
- **Study Goal:** Conduct exploratory analyses to compare a sample of ONGs, OFGs, and MMGs on indices of gambling motives and trait personality to create a more comprehensive profile of each type of gambler and identify potential reasons for MMGs' proneness to problem gambling.

## **METHODS**

#### Recruitment

• N = 517 people with gambling problems were recruited using CloudResearch (an online crowdsourcing platform), and identified as ONGs (n = 166), OFGs (n = 171), or MMGs (n = 180).

#### Measures

- Problem Gambling Severity Index (PGSI).
- Gambling Motives Questionnaire Financial (GMQ-F).
- Brief HEXACO Inventory of Personality (BHI).

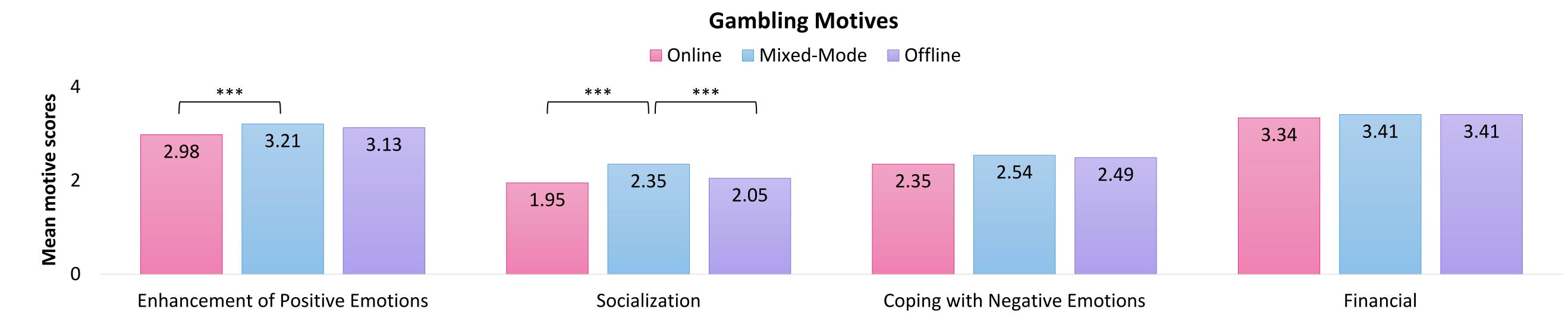
#### Statistical Analyses

One-way, between subjects ANOVAs

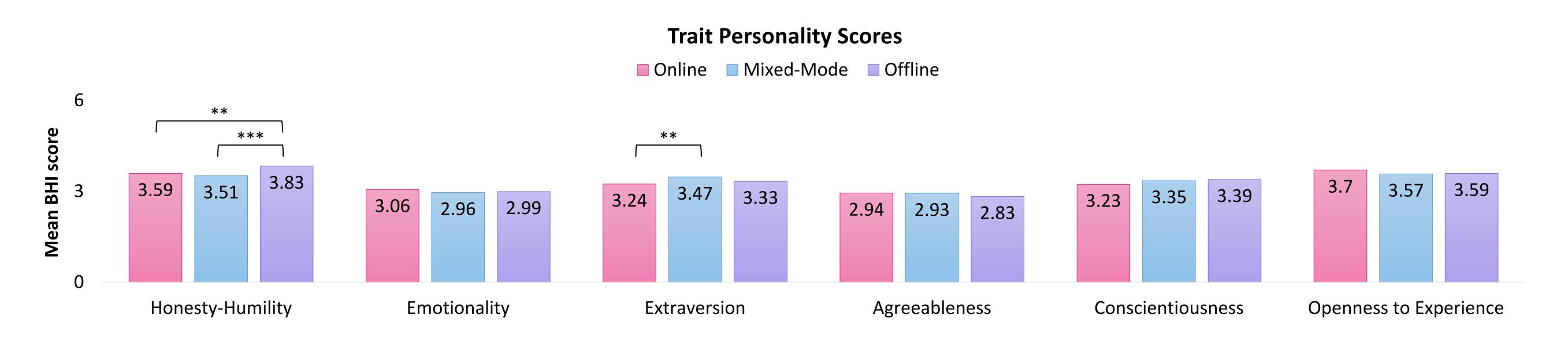
## PARTICIPANT CHARACTERISTICS

- Mean age: 36.66 ± 11.9 years.
- Gender distribution: 49.7% female, 49.7% male, and 0.6% transgender or non-binary.





**Figure 3.** Enhancement: F(2, 513) = 6.27, p = .002,  $\omega^2 = 0.02$ ; Socialization: F(2, 514) = 11.94, p < .001,  $\omega^2 = 0.04$ ; Coping: F(2, 514) = 2.79, p = .062,  $\omega^2 = 0.01$ ; Financial: F(2, 508) = 0.79, p = .455,  $\omega^2 = 0.00$ 



**Figure 4.** Honesty-Humility: F(2, 513) = 8.17, p < .001,  $\omega^2 = 0.03$ ; Emotionality: F(2, 514) = 0.91, p = .402,  $\omega^2 = 0.00$ ; Extraversion: F(2, 512) = 4.19, p = .016,  $\omega^2 = 0.01$ ; Agreeableness: F(2, 511) = 1.72, p = .179,  $\omega^2 = 0.00$ ; Conscientiousness: F(2, 514) = 2.25, p = .107,  $\omega^2 = 0.01$ ; Openness to Experience: F(2, 511) = 2.02, p = .134,  $\omega^2 = 0.00$ 

## SUMMARY

#### Comparisons with Previous Research

• Consistent with previous research findings <sup>2, 3</sup>, MMGs reported worse problematic gambling severity than OFGs.

#### Differences in Gambling Motives and Personality

- MMGs were more likely to endorse enhancement of positive thoughts, feelings, or emotions, and socialization as motives for gambling.
- MMGs reported the lowest honesty-humility scores and the highest extraversion scores.

#### Relationships Between Gambling Motives and Personality

- People who score lower on honesty-humility tend to be more willing to lie and are more likely to be motivated by material or monetary gain <sup>4</sup> – characteristics that are apparent when gambling becomes problematic.
- Previous research has shown that lower levels of honesty-humility predict greater endorsement of enhancement motives, which, in turn, predict worse problematic gambling <sup>5</sup>. Such an interplay between honesty-humility and enhancement motives could account for MMGs' increased risk of problematic gambling.
- People high in extraversion tend to enjoy social interactions and have positive self-regard <sup>4</sup>. Extraversion has been positively associated with enhancement and socialization motives for gambling <sup>6</sup> both of which have been linked to a heightened risk of problematic gambling <sup>7,8</sup>.
- It is possible that an interplay between desires to maintain social connections, achieve or maintain a positive sense of self, and increase positive emotions may account for MMGs' higher rates of problematic gambling.

## Implications of the Present Research

 This research can lead to improved understanding of which groups of people are at the greatest risk of experiencing gambling-related harm and can inform the development of more effective harm reduction strategies, interventions, and treatment programs.

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